



Added Value Enterprises
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INTRODUCTION

Cut costs without cutting corners: our savings guarantee. Added Value Enterprises is more than just a service provider. We're a passionate and committed team, delivering genuine support and tailor-made solutions.

We'll help you slash your costs without compromising on quality or service. That's more than a promise: it's our guarantee. If you don't save [X%] within the first [Y] days, we'll refund you [Z%] of our monthly fee. [And we'll do that every month until the threshold is reached.]



OUR PORTFOLIO OF SERVICES INCLUDES:

- Menu design/costing/specification writing
- Food concepts and marketing support
- Nutritional analysis/workshops/training
- Craft training/workshops/pop-ups, event management and catering
- Purchasing of food and non-food items including free benchmarking with a guaranteed cost-saving promise.
- Procurement systems and technology (including CRM/EPOS/E-procurement)
- Supply chain auditing (safety/sustainability/quality assurance)
- Deep cleans/duct cleans/filtration cleans
- Pest control
- Beverage solutions (hot/cold)
- Recruitment services
- Energy audits
- Health and Safety auditing/training/HACCP implementation
- Specialist catering and laundry equipment

We work with a number of market-leading suppliers, and we have a team of in-house specialists with many years of experience in their sectors.

HOW WE SUPPORT YOU

We understand that running a successful business means keeping quality and service up and costs down. And of course, it's much easier to manage those costs if you can get the best market price when purchasing both goods and services. But that's easier said than done. In today's dynamic market, you need the time to carry out research, and the insider knowledge to spot the best deal. That's where we come in. AVE won't just sell you services. We'll partner with you, getting to know your company, needs and budgets before we start the search process. We'll negotiate for the best possible value, putting together a comprehensive service package that will save you money, effort and time.

GETTING STARTED *The first step is simple ...*

Look through our portfolio and tell us what interests you. Then provide a few invoices to let us get a grasp on your budget and see how your costs measure up with the industry standard. Once we know what you need, when you need it, and how much you can – and should – spend, you can sit back and leave the rest to us. We'll get back to you as soon as we can with your tailored service solution. Sound good? get in touch to find out more. We'll set up a meeting right away to get to know you, your business and your needs before starting to put together your personalised services package. We'll even bring the home-made cake!

SERVICES OVERVIEW



Recruitment:

Bespoke and boutique. Matching candidate to role for a productive long-term working relationship, whether in catering or business support.



Cleaning and environmental:

Professional, comprehensive deep cleaning – including duct cleaning, filtration cleaning and pest control – for your kitchen facilities, washrooms and serviced accommodations. Ensuring hygiene, safety and legal compliance.



Refreshment solutions:

Our range of vending machines to suit all needs with healthy, refreshing and sustainable drinks for your school, facility or workplace. Quality coffee, hot chocolate and thirst-quenching solutions. Making hydration easy and delicious.



Food management and consultancy:

Expert food safety, nutrition, menu design and training consultancy for your catering services. Safe food for a safe business.



Purchasing solutions:

Streamlining and optimising purchasing



WE ARE HERE TO HELP

Get in touch with our team today for your first consultation.

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BENEFITS

AVE is on your side. Here are just a few of the benefits you'll discover if you decide to work with us.

Our guarantee: cut your costs without cutting corners

At Added Value Enterprises, we're a committed team with a passion for connecting businesses with the right suppliers. Partner with us, and we'll seek out the best options for your business in a dynamic and crowded marketplace. We'll also review your existing supply chain, gaining you immediate savings and new efficiencies.

A one-stop shop

Our approach is truly customer-centred, beginning with building a relationship to create a true partnership. This is followed by a thorough analysis and review of your business's needs, budget and current setup by our expert in-house team. This enables us to create a solution perfectly tailored to you and deliver it in a single process: a convenient one-stop shop.

Stay compliant, stay accountable

Compliance isn't just important for your business's legal standing. It also creates transparency and builds trust with your customers – and that's key to client retention.

Working in partnership

Look around and you'll see plenty of companies offering to get the right suppliers for your business. What we bring to the table is a friendly, personal approach rooted in proven experience and expertise. We don't just deal in services – we build connections between people. And our commitment doesn't end when the deals are signed. We're on hand to implement compliance, build sustainability and deliver the training and information your team needs. For more information about the range of support we offer, just take a look at our Service pages.

Get the best people

AVE isn't just some anonymous middleman between customer and service provider. Our own in-house team are industry specialists with many years of hard-won experience, and the vision to find just the right solution for you. We'll work closely with you to make sure that your offerings are sustainable, safe and compliant with all the applicable laws and regulations. If you already have a network of suppliers, that doesn't mean you can't benefit from our support. In a dynamic and rapidly evolving market, it's always worth reviewing and updating your existing arrangements.

OUR CLIENTS

We work with corporate and individual clients across a range of sectors, from schools, care homes and leisure parks to catering, facilities management, procurement and executive chef services. If you need to buy a service, AVE can help.



EDUCATION



HOTEL & LEISURE



BARS & RESTAURANTS



BUSINESS & INDUSTRY



EVENTS & CATERING



HEALTHCARE & ASSISTED LIVING

CONTACT

Our team is always ready to talk! Email, call, fill your shopping basket or send us a job description. We'll get in touch with you as soon as possible to find out more about your needs and start working on a custom solution perfectly tailored for you.

